Sixty days to a signed decision.

THE SIXTY DAYS

Days 1 to 3

Kickoff. Sentinels deployed through your device management, success criteria set in writing.

Day 30

Structured check-in against the criteria. Early evidence reviewed, scope and terms discussed.

Day 45

Evidence review. The signed chain is verified against the framework you answer to.

Day 60

A clear yes, a clear no, or a one-time extension for procurement.

WHAT WE EVALUATE TOGETHER

- The sentinel installs cleanly through your device management and stays out of staff's way.
- It governs the AI tools your teams use, with audit parsed for Anthropic, Claude and Claude Code today and best-effort detection elsewhere.
- Policy is enforced when a tool acts: allow, redact, or block, and fail-closed when policy or audit is missing.
- The signed, hash-chained record renders and verifies, and your compliance owners can stand behind it.

WHAT EACH SIDE BRINGS

- **You bring:** a host you control, an identity provider, a technical contact, an executive sponsor.
- **You hold:** your infrastructure, your backups, and your encryption key, throughout and after.
- **Verillian brings:** the software, a time-limited signed license key, onboarding, and working-session support.
- **Verillian holds:** none of your AI traffic; the admin server stores only ciphertext it cannot read.

After the pilot

Per device, per year: Starter $180 for 50 to 250 seats, Standard $150 for 251 to 1,000, Enterprise $120 above. The criteria you set on day one carry into the production order.

This document describes the standard Verillian pilot; specific terms are set in your pilot agreement.

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